



JOUFFRE: ASTATE OF MIND

Our firm, which this year celebrates its thirtieth anniversary, strives daily

to showcase and energize our teams' traditional savoir-faire by developing the bold designs of some of the world's most demanding clients.

Now the market leader, we work in France and the United States, but also in other countries across the globe, on projects where excellence is a prerequisite.

This is made possible by our hard work, dedication and perseverance—but also the passion that drives every one of us.

We are a family firm, and have always sought to keep our people central to what we do. Our work is informed by a singular state of mind in which certain values are essential: the constant search for Excellence, Humility, Honesty, and Solidarity! Thanks to our team spirit, we allow ourselves to make mistakes on condition that we learn intelligently from them, in order to avoid any repetition.

We seek constantly the optimum level of quality on each project, but also through each service we provide to our clients.

We also pamper our partners and suppliers, who are key to the success of our projects.

The reputation we have earned over the years is due to the respect we pay our profession and our rich array

of savoir-faire, which we deploy to serve innovation.

As a holder of France's Living Heritage label, we endeavor to promote our know-how and pass it on to the next generations – thus securing our company's future, which we cherish.

Charles & Romain JOUFFRE

A LITTLE HISTORY

JOUFFRE was established in 1987 in Lyon, a city with a major textile tradition and also the French silkstuffs capital. Renowned worldwide, JOUFFRE specializes in high-class

upholstery, both traditional and contemporary.

The same passion has driven Charles JOUFFRE and his teams for more than 30 years. They respect age-old savoir-faire in order to serve demanding international clients.

With workshops in Lyon and New York, but also showrooms in Paris and central Manhattan, the firm works for designers worldwide but also for hotel proprietors, public agencies and individuals.

JOUFFRE constantly combines centuries-old know-how and the latest expertise to design innovative, exceptional décors. Each creation is of outstanding quality and utterly unique, perpetuating the prestige of this fine craft.



THE JOUFFRE ADVENTURE

1987

JOUFFRE is established in Lyon

1989

A workshop and showroom open in Paris

1989

Awarded the City of Lyon Grand Prize for Fine Crafts

1997

Seat and fabric workshops (23,700 sq ft) open in Lyon

1998

The firm sets up in New York

2006

Awarded France's "Living Heritage Company" (EPV) label

2013

The firm moves to new premises in New York

2014

Charles JOUFFRE receives the Chevalier de la Légion d'Honneur decoration

2016

The Par Excellence showroom opens in Manhattan:
"the New York address for outstanding French savoir-faire"

2017

A new 11,800 sq ft complex of workshops and offices opens in New York

2017

JOUFFRE celebrates its 30th anniversary



Charles Jouffre

A man with a passion,
Charles JOUFFRE has exercised
his profession for
more than 40 years.
After his apprenticeship in 1976,
and fine-arts evening classes in
Saint-Etienne, JOUFFRE toured
France in 1978, training with
craftsmen in the "Companions of
the Tour of France" network.
Next came years spent further
refining his skills alongside
exceptional artisans across
France, before he joined
André Paccard's team,
with whom he was able to carry
out prestigious upholstery
projects around the world.
Building on his discovery-packed
experience, Charles JOUFFRE
set up his own firm in 1987 the start of a great adventure...



OPERATIONS, EXPERTISE AND SERVICES AT YOUR DISPOSAL

A SALES DEPARTMENT

One priority:
our clients

Our project managers are at our clients' full disposal. Devoted to understanding the most surprising and incongruous expectations, they generate ideas and take care to deliver esthetic and technical solutions for each project they handle.

They then hand over to our production coordinators, whose role is to precisely convey clients' requirements to our teams (production development department, window treatment workshop, seat workshop, onsite upholstery team, logistics department, and so on).

PRODUCT DEVELOPMENT DEPARTMENT

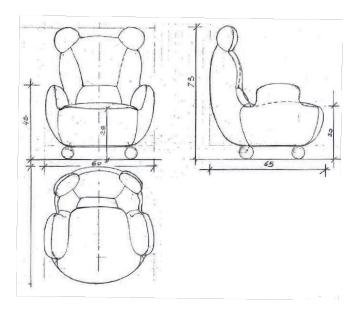
Collaboration, selection, and development

The workshops benefit from a showroom that is continually supplied and updated to optimally meet clients' requests in terms of moods and materials, and of suggestions for fabrics, trims, embroidery and track systems.

This expertise stems from our wish to be a source of ideas and to make each collaboration even more interesting and sophisticated.

Technical studies on window treatments

Making curtains or a décor is not just a matter of sewing and assembling fabrics. It also involves examining how trims and embroideries are positioned; developing the track system; and making dimensioned drawings of classic and contemporary décors. Then comes the production of the décors and their mocked-up installation in the workshop, allowing each creation to be adjusted. The technical officers are then indispensable in making sure that these bold décors are technically and esthetically flawless.



Technical studies on seats



Twenty years ago, in order to satisfy esthetic and technical expectations with regard to finishing and comfort, JOUFFRE set up a product development department – truly an innovation in the upholstery profession!

JOUFFRE therefore carefully studies proportions and finishes, while ensuring optimum comfort for all bespoke designs.

The product development department is thus able to render the boldest projects either in hand drawings or in 3D using CAD. In some cases, JOUFFRE develops and executes 3D prints so that future productions can be modeled, enabling clients to refine their designs before prototypes are made.



SEAT WORKSHOP

A team with traditional French savoir-faire

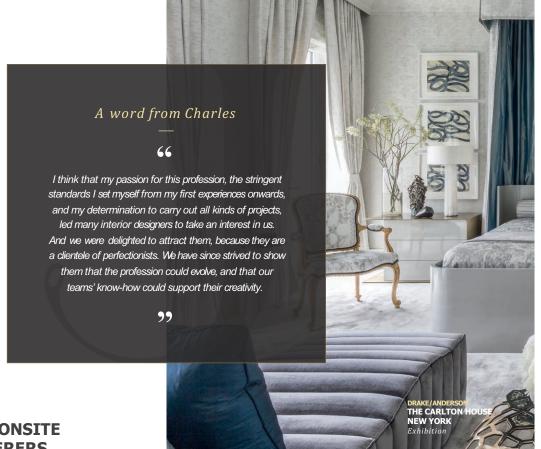
Our craftsmen, most of whom have grown with the firm, are all proven upholsterers; they include one "Best Craftsman of France" and two "Best Apprentice of France" award recipients. Able to restore period seats with the purest respect for the profession's traditions, they are also well versed in the requirements of a discerning clientele who expect expertise that is devoted to the creative act. Accordingly, each piece that leaves the workshop is unique, blending age-old savoir-faire and some of the latest techniques, with a constant objective: achieving the finest quality of finish coupled with the ultimate in comfort.

PURCHASING MANAGEMENT

A rigorous organization devoted to monitoring client projects

Our production coordinators work hard to optimize the allotted budgets: carefully calculating amounts of each item (fabrics, trims, track systems, etc.), estimating the time that will be spent on making each feature, negotiating intently with each supplier, then managing each aspect of inbound orders (confirmations, chaseups, delivery tallying and acceptance, etc.).

Our workshop managers, meanwhile, check the quality of the supplies received (fabrics, trims, embroideries, track systems...) and ensure that these deliveries match the quantities and CFAs ordered.



WINDOW TREATMENT WORKSHOP

Whether machine or hand stitched, each finish demands the utmost attention

Over the years, our seamstresses have acquired complete mastery of "haute couture" window treatments. They know every secret of curtains, blinds, bedspreads and cushions, but also drapes, festoons and jabots – whether in the antique or Italian style, or of the most contemporary design. The assembly of the finest fabrics, and their matching with the most sophisticated embroidery or the most refined trims, is carried out with unfailing passion.



A TEAM OF ONSITE UPHOLSTERERS

Installations carried out worldwide

Our onsite upholsterers are truly JOUFFRE's ambassadors. They are able to self-sufficiently execute stretched wall fabrics; fabric or leather gainage of wooden furnishings; and the installation of curtains and décors – whether 18th century, 19th century or contemporary. Like mercenaries, they adapt to and deal with every situation, wherever their assignment is located.



LOGISTICS DEPARTMENT

Organization and a set of skills

Each assignment, whether receipt or dispatch, requires special care. Our dedicated team is trained to assess and prepare for every step in the supply chain, both inbound (receipt, acceptance, checks, tallying) and outbound (quality of packing, quality of transportation, by air or sea, control over delivery lead times, customs clearance, deliveries, and onsite installation). The tool kit provided for our onsite upholstery teams is shipped on a case-by-case basis, then returned to our workshops for checking and repair as necessary.

SOME OF OUR CLIENTS

SPECIFIERS

France

Bruno BORRIONE BISMUT & BISMUT Agnès COMAR Joseph DIRAND GILLES & BOISSIER

Olivier GOSSART Jacques GRANGE

Luis LAPLACE

India MAHDAVI Chahan MINASSIAN

Alberto PINTO

Pierre-Yves ROCHON

Philippe STARCK

Pierre YOVANOVITCH

François ZURETTI
Jean-Michel WILMOTTE

Jean NOUVEL

London

David COLLINS Rabih HAGE

Gabhan O'KEEFFE Studio REED

Rui RIBEIRO Francis SULTANA

Andrew WINCH

Brussel.

François MARCQ

Axel VERVOORDT Gert VOORJANS United States

Ernest DE LA TORRE D'APOSTROPHE DESIGN

Jeffrey BEERS Alexandra CHAMPALIMAUD

Tony CHI

COLACION Studio

Timothy CORRIGAN Robert COUTURIER

Frank DE BIASI

DEMISCH DANANT

DRAKE/ANDERSON ELIAS ASSOCIATES

Emily SUMMERS

Michael GRAVES

Shawn HENDERSON

James HUNIFORD

Alexia KONDYLIS

Jessica LAGRANGE Suzanne LOVELL

Brian Mc CARTHY

Peter MARINO

Juan MONTOYA

Juan Pablo MOLYNEUX Peter PENNOYER

Annabelle SELLDORF

Studio SOFIELD

Ian SCHRAGER Scott SNYDER

Robert STERN

ROMAN & WILLIAMS

Soucie HORNER

Tony INGRAO



BOUTIQUES

Paris, New York, London, Moscow, Shanghaï, Seoul, Hong-Kong...

BALMAIN
CHANEL
FENDI
JEAN-PAUL GAULTIER
HERMÈS
SERGIO ROSSI
GROUPE GUCCI
TIFFANY & CO
VAN CLEEF & ARPELS
LOUIS VUITTON

HEAD OFFICES

Paris
GROUPE ARTEMIS
GROUPE KERING
GROUPE LAGARDERE

Lyon
GL EVENTS





HOTELS & RESTAURANTS

Evian ROYAL EVIAN

Lyon

GRAND CAFÉ DES NÉGOCIANTS BRASSERIE DES BROTTEAUX

Paris

GEORGES V FOUR SEASONS

LE CRILLON LE MEURICE

LE RITZ

PLAZA ATHENEE

PRINCE DE GALLES

SHANGRI-LA

ROYAL MONCEAU

LA BRAISIÈRE

À L'ANGLE DU FAUBOURG

TAILLEVENT

LA MAISON DU DANEMARK

lew York

FOUR SEASONS GRAMERCY PARK

NEW YORK PALACE HOTEL

MORGAN'S HOTEL

LA GRENOUILLE VILLARD BAR

BACCARAT HOTEL

London SANDERSON

Geneva

LES BERGUES

Shanghai PENINSULA

Tokyo

ALAIN DUCASSE



A PENTHOUSE BETWEEN LAND & SEA

By GRADE New York

The renowned GRADE New York agency has artfully transformed a breathtaking penthouse in the heart of Miami Beach. Their meticulous renovation work was not just about reimagining the space; it was about crafting a sanctuary, a place where relaxation and family harmony take center stage. This penthouse now exudes an ambiance of serenity and is perfectly tailored to a family-friendly lifestyle.



APPARTMENT IN MIAMI BEACH

By Fox-Nahem

Nestled in the heart of Miami Beach, Florida, this spacious 400 square meter apartment offers an extraordinary lifestyle. With breathtaking views of Miami Beach's iconic beaches, this residence stands out for its unparalleled location. This apartment provides a unique way of living, perfectly blending urban living with the serenity of beachfront beauty.



AN EXCEPTIONAL YATCH

By Raphael de Càrdenas

Our workroom joined Rafael de Cárdenas to develop and carry out various upholstery works for the luxury exploration yacht.

66

The interaction between professionals yields creations which, on the face of it, seem utterly impossible.
It is at this point that a project comes most vibrantly alive.

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PIERRE YOVANOVITCH

PIERRE YOVANOVITCH VARENNE

Private residence

PIERRE YOVANOVITCH ELM PARK ROAD Private residence



A LABEL

JOUFFRE is a recipient of France's Living
Heritage Company (EPV) label, and is proud
of this mark of recognition, bestowed
every six years by the French government.
Introduced to highlight French firms with
high-class artisanal savoir-faire, the label is
for craftsmen who cherish the performance
of their profession and products.

JOUFFRE was one of the first companies to be awarded this label, in 2006; and the accolade was renewed in 2012.

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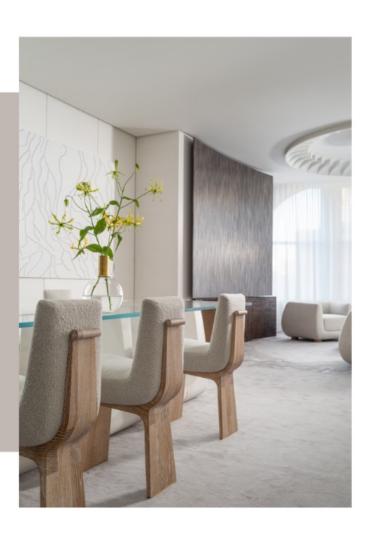
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